# VERIBANC

Beyond 'CAMELS'

## **COMPETITOR'S REPORT**

"A REPORT COMPILED OF ALL DEPOSIT TAKING INSTITUTIONS (BANKS AND CREDIT UNIONS) WITHIN A SELECTED NUMBER OF MILES FROM A CENTRAL ZIP CODE"

VERIBANC®, Inc.

Beyond 'CAMELS'

Post Office Box 608 Greenville, Rhode Island 02828 800-837-4226 FAX: 401-531-2290

www.veribanc.com

Beyond 'CAMELS' Post Office Box 608 Greenville, Rhode Island 02828 800-837-4226

www.veribanc.com Email: service@veribanc.com

#### **FOREWORD**

Since our beginning in 1981 VERIBANC<sup>®</sup> has never been paid by any institution to rate it. Following our standards of independence and zero tolerance for bias, no Bank or Credit Union is paying us to provide this information. You can be assured you are getting the **B.E.S.T.** rating's and financial information with VERIBANC<sup>®</sup>'s guarantee: there is no potential for conflict of interest.

#### **THE B.E.S.T.** . . . . . . . .

**B**alanced - our rating system blends predictability of bank failure with bank ratings degradation. This balance provides unmatched performance that has actually tracked the condition of the banking industry.

Effective - VERIBANC's ROR (Return On Ratings) is over 99 percent. We are able to detect banking problems with a high degree of reliability.

Seasoned - over the past twenty-four years (through the difficult and the good times of the banking industry) our rating system has produced remarkably consistent results.

Transparent - we are the only bank rating company that has always published our track record. Because of our transparency, several insurance companies have audited and approved its use for insuring deposits in excess of the FDIC's limit.

Thank you for your interest in the information VERIBANC® provides. We hope you find this report useful and as always, your thoughts on any improvements are welcome.

Sincerely, VERIBANC®, Inc.

Michael M. Heller

midal m. Keller

President

## VERIBANC<sup>®</sup>, Inc., Beyond 'CAMELS' Post Office Box 608, Greenville, Rhode Island 02828 1-800-837-4226 (1-800-VERIBANC)

A COMPETITORS LIST OF DEPOSIT TAKING INSTITUTIONS WITHIN A 25 MILE RADIUS OF ZIPCODE: 90210 (Beverly Hills, CA)

Data Page: 1

BK JPMORGAN CHASE BK NA COLUMBUS OH GREEN/* 1,945,467,000 8.70 1,004,101,000 632,482,000 25,416,000 1.31 1.00 2.57 BK BANK OF AMER NA CHARLOTTE NC GREEN/* 1,433,716,000 12.47 1,034,845,000 784,311,000 33,115,000 2.31 1.01 -2.74 BK WELLS FARGO BK NA SIOUX FALLS SD GREEN/* 1,343,7600,000 10.04 1,000,959,000 788,796,000 29,399,000 2.14 1.42 8.49 BK CITIBANK NA SIOUX FALLS SD GREEN/* 1,346,747,000 11.01 451,105,000 606,346,000 21,421,000 1.59 0.97 2.54 BK U S BK NA CINCINNATI OH GREEN/* 360,478,278 10.94 246,123,638 236,949,666 5,959,364 1.65 1.57 4.46 BK HSBC BK USA NA MCLEAN VA YELLOW/* 179,771,772 10.13 103,036,290 63,616,930 1,920,200 1.07 -0.21 -3.76 BK UNION BK NA SAN FRANCISCO CA GREEN/***/B 105,286,470 13.60 79,621,533 67,790,075 862,729 0.82 0.62 9.31 BK NORTHERN TC CHICAGO IL GREEN/*** 102,658,650 6.92 35,409,826 29,385,472 364,672 0.36 0.69 5.68 BK BANK OF THE WEST SAN FRANCISCO CA GREEN/***/B 66,467,781 17.62 47,402,891 47,343,690 1,041,796 1.57 0.80 4.93 BK COMERICA BK DALLAS TX GREEN/***/B 65,201,888 10.92 52,499,151 45,473,836 446,822 0.69 0.75 -0.08 BK FIRST REPUBLIC BK SAN FRANCISCO CA GREEN/*** BEYERLY HILLS CA GREEN/***/B 29,373,389 8.79 25,862,900 17,887,348 120,078 0.41 0.73 3.96 BK EAST W BK PASADENA CA GREEN/***/B 24,623,588 9.73 19,673,709 18,142,429 211,216 0.86 1.11 9.32 BK ONEWEST BANK FSB PASADENA CA GREEN/***/B 20,857,559 9.56 17,905,571 13,148,721 190,923 0.92 0.53 -0.24 BK CALIFORNIA B&TC SAN DIEGO CA GREEN/***/B 10,923,000 13.77 9,327,670 8,876,519 145,698 1.33 1.56 -1.32	Inst Type	Institution Name	Home Office City	State	Color Code and Star Rating	Total Assets (\$000)	Equity Capital (% of Assets)	Domestic Deposits (\$000)	Total Loans (\$000)	Problem Loans (\$000)	Problem Loans to Assets (%)	Return on Assets (ROA) Annualized (%)	Assets Growth from Previous Year (%)
BK WELLS FARGO BK NA SIOUX FALLS SD GREEN/* 1,373,600,000 10.04 1,000,959,000 788,796,000 29,399,000 2.14 1.42 8.49 BK CITIBANK NA SIOUX FALLS SD GREEN/* 1,346,747,000 11.01 451,105,000 606,346,000 21,421,000 1.59 0.97 2.54 BK US BK NA CINCINNATI OH GREEN/* 360,478,278 10.94 246,123,638 236,949,666 5,959,364 1.65 1.57 4.46 BK HSBC BK USA NA MCLEAN VA YELLOW/* 179,771,772 10.13 103,036,290 63,616,930 1,920,200 1.07 -0.21 -3.76 BK UNION BK NA SAN FRANCISCO CA GREEN/***/B 105,286,470 13.60 79,621,533 67,790,075 862,729 0.82 0.62 9.31 BK NORTHERN TC CHICAGO IL GREEN/*** 102,658,650 6.92 35,409,826 29,385,472 364,672 0.36 0.69 5.68 BK BANK OF THE WEST SAN FRANCISCO CA GREEN/***/B 66,467,781 17.62 47,402,891 47,343,690 1,041,796 1.57 0.80 4.93 BK COMERICA BK DALLAS TX GREEN/***/BB 65,201,888 10.92 52,499,151 45,473,836 446,822 0.69 0.75 -0.08 BK FIRST REPUBLIC BK SAN FRANCISCO CA GREEN/*** 42,112,763 9.88 32,082,716 34,059,307 74,476 0.18 1.08 22.46 BK CITY NB BEVERLY HILLS CA GREEN/***/B 29,373,389 8.79 25,862,900 17,887,348 120,078 0.41 0.73 3.96 BK EAST W BK PASADENA CA GREEN/***/B 24,623,588 9.73 19,673,709 18,142,429 211,216 0.86 1.11 9.32 BK ONEWEST BANK FSB PASADENA CA GREEN/***/B 24,623,588 9.73 19,673,709 18,142,29 211,216 0.86 1.11 9.32 BK FIRST-CITIZENS B&TC RALEIGH NC GREEN/***/B 20,857,559 9.56 17,905,571 13,181,721 190,923 0.92 0.53 -0.24	BK	JPMORGAN CHASE BK NA	COLUMBUS	OH	GREEN/*	1,945,467,000	8.70	1,004,101,000	632,482,000	25,416,000	1.31	1.00	2.57
BK CITIBANK NA SIOUX FALLS SD GREEN/* 1,346,747,000 11.01 451,105,000 606,346,000 21,421,000 1.59 0.97 2.54 BK U S BK NA CINCINNATI OH GREEN/* 360,478,278 10.94 246,123,638 236,949,666 5,959,364 1.65 1.57 4.46 BK HSBC BK USA NA MCLEAN VA YELLOW/* 179,771,772 10.13 103,036,290 63,616,930 1,920,200 1.07 -0.21 -3.76 BK UNION BK NA SAN FRANCISCO CA GREEN/***/B 105,286,470 13.60 79,621,533 67,790,075 862,729 0.82 0.62 9.31 BK NORTHERN TC CHICAGO IL GREEN/*** 102,658,650 6.92 35,409,826 29,385,472 364,672 0.36 0.69 5.68 BK BANK OF THE WEST SAN FRANCISCO CA GREEN/***/B 66,467,781 17.62 47,402,891 47,343,690 1,041,796 1.57 0.80 4.93 BK COMERICA BK DALLAS TX GREEN/***/B 65,201,888 10.92 52,499,151 45,473,836 446,822 0.69 0.75 -0.08 BK FIRST REPUBLIC BK SAN FRANCISCO CA GREEN/*** 42,112,763 9.88 32,082,716 34,059,307 74,476 0.18 1.08 22.46 BK CITY NB BEVERLY HILLS CA GREEN/***/B 29,373,389 8.79 25,862,900 17,887,348 120,078 0.41 0.73 3.96 BK EAST W BK PASADENA CA GREEN/***/B 24,623,588 9.73 19,673,709 18,142,429 211,216 0.86 1.11 9.32 BK ONEWEST BANK FSB PASADENA CA GREEN/***/B 20,857,559 9.56 17,905,571 13,181,721 190,923 0.92 0.53 -0.24	BK	BANK OF AMER NA	CHARLOTTE	NC	GREEN/*	1,433,716,000	12.47	1,034,845,000	784,311,000	33,115,000	2.31	1.01	-2.74
BK U S BK NA CINCINNATI OH GREEN/* 360,478,278 10.94 246,123,638 236,949,666 5,959,364 1.65 1.57 4.46 BK HSBC BK USA NA MCLEAN VA YELLOW/* 179,771,772 10.13 103,036,290 63,616,930 1,920,200 1.07 -0.21 -3.76 BK UNION BK NA SAN FRANCISCO CA GREEN/***/B 105,286,470 13.60 79,621,533 67,790,075 862,729 0.82 0.62 9.31 BK NORTHERN TC CHICAGO IL GREEN/*** 102,658,650 6.92 35,409,826 29,385,472 364,672 0.36 0.69 5.68 BK BANK OF THE WEST SAN FRANCISCO CA GREEN/***/B 66,467,781 17.62 47,402,891 47,343,690 1,041,796 1.57 0.80 4.93 BK COMERICA BK DALLAS TX GREEN/***/BB 65,201,888 10.92 52,499,151 45,473,836 446,822 0.69 0.75 -0.08 BK FIRST REPUBLIC BK SAN FRANCISCO CA GREEN/*** 42,112,763 9.88 32,082,716 34,059,307 74,476 0.18 1.08 22.46 BK CITY NB BEVERLY HILLS CA GREEN/***/BB 29,373,389 8.79 25,862,900 17,887,348 120,078 0.41 0.73 3.96 BK EAST W BK PASADENA CA GREEN/***/B 24,623,588 9.73 19,673,709 18,142,429 211,216 0.86 1.11 9.32 BK ONEWEST BANK FSB PASADENA CA GREEN/***/B 20,857,559 9.56 17,905,571 13,181,721 190,923 0.92 0.53 -0.24	BK	WELLS FARGO BK NA	SIOUX FALLS	SD	GREEN/*	1,373,600,000	10.04	1,000,959,000	788,796,000	29,399,000	2.14	1.42	8.49
BK HSBC BK USA NA MCLEAN VA YELLOW/* 179,771,772 10.13 103,036,290 63,616,930 1,920,200 1.07 -0.21 -3.76 BK UNION BK NA SAN FRANCISCO CA GREEN/**/B 105,286,470 13.60 79,621,533 67,790,075 862,729 0.82 0.62 9.31 BK NORTHERN TC CHICAGO IL GREEN/*** 102,658,650 6.92 35,409,826 29,385,472 364,672 0.36 0.69 5.68 BK BANK OF THE WEST SAN FRANCISCO CA GREEN/**/B 66,467,781 17.62 47,402,891 47,343,690 1,041,796 1.57 0.80 4.93 BK COMERICA BK DALLAS TX GREEN/**/BB 65,201,888 10.92 52,499,151 45,473,836 446,822 0.69 0.75 -0.08 BK FIRST REPUBLIC BK SAN FRANCISCO CA GREEN/*** 42,112,763 9.88 32,082,716 34,059,307 74,476 0.18 1.08 22,46 BK CITY NB BEVERLY HILLS CA GREEN/***/BB 29,373,389 8.79 25,862,900 17,887,348 120,078 0.41 0.73 3.96 BK EAST W BK PASADENA CA GREEN/***/B 24,623,588 9.73 19,673,709 18,142,429 211,216 0.86 1.11 9.32 BK ONEWEST BANK FSB PASADENA CA GREEN/**/B 23,468,434 13.45 14,463,119 13,469,966 45,867 0.20 1.23 -9.37 BK FIRST-CITIZENS B&TC RALEIGH NC GREEN/**/B 20,857,559 9.56 17,905,571 13,181,721 190,923 0.92 0.53 -0.24	BK	CITIBANK NA				1,346,747,000		451,105,000	606,346,000	21,421,000	1.59	0.97	
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BK ONEWEST BANK FSB PASADENA CA GREEN/* 23,468,434 13.45 14,463,119 13,469,966 45,867 0.20 1.23 -9.37 BK FIRST-CITIZENS B&TC RALEIGH NC GREEN/***/B 20,857,559 9.56 17,905,571 13,181,721 190,923 0.92 0.53 -0.24		****											
BK FIRST-CITIZENS B&TC RALEIGH NC GREEN/***/B 20,857,559 9.56 17,905,571 13,181,721 190,923 0.92 0.53 -0.24													
BK CALIFORNIA B&TC SAN DIEGO CA GREEN/***/BB 10.923.000 13.77 9.327.670 8.576.519 145.698 1.33 1.56 -1.32								, ,					
BK ISRAEL DISCOUNT BK OF NY NEW YORK NY YELLOW/** 9,600,085 7.39 5,729,242 4,711,384 64,596 0.67 -0.84 -3.81										,			
BK CAPITALSOURCE BK LOS ANGELES CA GREEN/*** 8,078,746 15.30 6,127,690 6,698,093 46,605 0.58 1.86 9.59													
BK CITIZENS BUS BK ONTARIO CA GREEN/***/BB 6,660,891 11.85 4,905,675 3,549,898 110,338 1.66 1.57 4.78									, ,	,			
BK PACIFIC WESTERN BK LOS ANGELES CA GREEN/***/B 6,526,089 13.96 5,428,164 4,313,683 92,128 1.41 0.29 19.84													
BK BOSTON PRIVATE B&TC BOSTON MA GREEN/***/BB 6,251,540 9.17 5,154,691 5,118,443 73,134 1.17 0.95 -0.33													
BK FIRST BK CREVE COEUR MO GREEN/*** 5,846,566 15.93 4,815,846 2,857,095 160,814 2.75 12.62 -9.69										,			
BK BANK LEUMI USA NEW YORK NY GREEN/***/B 5,191,130 10.54 4,121,854 3,723,907 109,326 2.11 0.20 -3.28													
BK AMERICANWEST BK SPOKANE WA GREEN/*** 3,913,524 13.21 3,264,587 2,289,289 15,844 0.40 1.03 43.18													
BK OPUS BK IRVINE CA GREEN/* 3,739,457 17.89 2,748,293 2,850,752 10,676 0.29 0.77 30.70 BK LUTHER BURBANK SAVINGS SANTA ROSA CA GREEN/*** 3,658,714 12.22 3,126,066 3,397,426 46,449 1.27 1.59 0.06									, ,				
BK LUTHER BURBANK SAVINGS SANTA ROSA CA GREEN/*** 3,658,714 12.22 3,126,066 3,397,426 46,449 1.27 1.59 0.06  BK BANC OF CA NA IRVINE CA GREEN/*** 3,616,031 10.39 2,946,754 3,154,149 52,589 1.45 1.00 164.06													
BK COMMUNITY BK PASADENA CA GREEN/***/B 3,350,600 7.57 2,516,262 2,055,009 36,866 1.10 0.65 9.47													
BK COMMONT FRANCE FASADENA CA GREEN/*/B 3,049,985 12.58 2,527,526 2,235,054 40,348 1.32 1.40 6.01										,			
BK BEAL BK SSB PLANO TX GREEN/* 2,559,891 38.72 1,341,531 1,945,995 258,693 10.11 6.76 -22.32													
BK MANUFACTURERS BK LOS ANGELES CA GREEN/*** 2,303,133 12.32 1,870,507 1,569,592 3,596 0.16 0.17 4.54													
BK GRANDPOINT BK LOS ANGELES CA GREEN/***/B 1,975,932 13.62 1,694,408 1,492,679 25,318 1.28 0.40 117.22													
BK PREFERRED BK LOS ANGELES CA GREEN/***/B 1,769,080 11.70 1,529,436 1,327,077 14,448 0.82 1.33 13.78													
BK WILMINGTON TR NA WILMINGTON DE GREEN/***/B 1,709,513 24.71 1,093,939 508,610 10,823 0.63 0.49 -7.42													
BK CALIFORNIA UNITED BK ENCINO CA GREEN/***/B 1,406,959 10.00 1,236,771 931,408 7,118 0.51 0.86 12.84													
BK BANAMEX USA CENTURY CITY CA YELLOW/* 1,234,236 18.12 920,004 415,140 2,849 0.23 -6.40 -19.94													
BK WOORI AMER BK NEW YORK NY GREEN/***/B 1,156,416 12.04 1,009,853 874,688 8,816 0.76 6.79 16.78													
BK E*TRADE SAVINGS BANK ARLINGTON VA GREEN/** 1,102,216 16.75 911,162 372,621 93,207 8.46 0.68 11.74									,	,			
BK FIRST FOUND BK IRVINE CA GREEN/*** 1,033,994 8.29 809,596 903,279 6,106 0.59 1.69 25.07									,				
BK PACIFIC MERC BK COSTA MESA CA YELLOW/** 980,696 11.31 787,926 773,563 23,131 2.36 -6.19 -6.85									•				
BK CALIFORNIA REPUBLIC BK IRVINE CA GREEN/* 857,541 7.11 790,366 491,427 151 0.02 1.29 44.91													
BK ONEUNITED BK BOSTON MA YELLOW/** 616,367 6.66 351,331 369,213 17,498 2.84 -0.16 2.42													
BK 1ST CENTURY BK NA LOS ANGELES CA GREEN/* 538,139 9.91 454,819 383,548 953 0.18 0.18 7.81													

Bank("BK") Reporting Date: 12/31/2013

Federal Regulators' Release Date: 02/28/2014

Latest Ratings Updated through 04/30/2014

## VERIBANC<sup>®</sup>, Inc., Beyond 'CAMELS' Post Office Box 608, Greenville, Rhode Island 02828 1-800-837-4226 (1-800-VERIBANC)

A COMPETITORS LIST OF DEPOSIT TAKING INSTITUTIONS WITHIN A 25 MILE RADIUS OF ZIPCODE: 90210 (Beverly Hills, CA)

Data	Page:	2
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Inst Type	Institution Name	Home Office City	State	Color Code and Star Rating	Total Assets (\$000)	Equity Capital (% of Assets)	Domestic Deposits (\$000)	Total Loans (\$000)	Problem Loans (\$000)	Problem Loans to Assets (%)	Return on Assets (ROA) Annualized (%)	Assets Growth from Previous Year (%)
BK	GBC INTL BK	LOS ANGELES	CA	GREEN/***/BB	475,769	10.32	417,708	358,421	6,030	1.27	0.86	3.17
BK	TOMATOBANK NA	ALHAMBRA	CA	GREEN/***	406,248	16.56	333,328	334,608	17,121	4.21	2.25	-2.60
BK	FIRST CR BK	WEST HOLLYWOO	CA	GREEN/***	403,171	37.14	250,633	302,776	13,271	3.29	6.39	-1.89
BK	NATIONAL BK OF CA	LOS ANGELES	CA	YELLOW/*	343,157	6.19	318,136	236,982	4,753	1.39	-0.40	-9.23
BK	BROADWAY FEDERAL BANK F.S.	LOS ANGELES	CA	GREEN/*	332,465	10.26	216,743	257,993	33,341	10.03	0.42	-11.12
BK	EH NB	BEVERLY HILLS	CA	YELLOW/*	214,031	12.21	185,945	151,230	11,483	5.37	-0.48	11.30
BK	PACIFIC CMRC BK	LOS ANGELES	CA	YELLOW/**	173,154	15.13	145,515	146,200	1,888	1.09	-0.61	11.08

#### **VERIBANC®**, INC.

#### TERMS AND CONDITIONS

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Since the information contained herein is based on federal regulatory agency reports published at substantial intervals and since the financial condition of the institution described herein may be subject to change within short periods of time, please consult the enclosed page(s) for the date when the data upon which the Report is based was released by the appropriate federal agency. Please check with VERIBANC or the management of the institution itself for additional, updated information should you deem that advisable.

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PLEASE READ CAREFULLY THE ACCOMPANYING EXPLANATORY PAGES WHICH ARE AN INTEGRAL PART OF THIS REPORT.

#### **COMPETITOR'S REPORT**

#### **INTRODUCTION**

VERIBANC® is pleased to present you with our Competitor's Report. The Competitor's Report is similar to our State Ratings Report in style and information content. However, it is custom-configured to the list of institutions (priced initially for one to fifty institutions) that you have requested by zip code and miles. The list of institutions are gathered by distance (closest to furthest) from the zip code entered, and can be sorted by either assets or ratings.

The listing of commercial banks, savings banks, savings associations (thrifts) \* and credit unions in this report are the result of selection operations performed on data supplied by the federal regulatory authorities for more than 15,000 financial institutions in the U.S. and its possessions. Following are the definitions which VERIBANC® uses for certain quantities involved in rating the institutions, along with other important information.

#### DESCRIPTIONS OF THE INFORMATION ON THE DATA PAGES

In the definitions that follow, the bold type corresponds to the headings on the report data page(s) that list the individual institutions. Abbreviations used on the data page(s) are also shown in bold type.

**Institution Type** indicates if the institution is a **B**an**K** (regulated by the Federal Deposit Insurance Corporation, the Office of the Comptroller of the Currency or the Federal Reserve Board), a **S**avings **A**ssociation (regulated by the Office of the Comptroller of the Currency) or a **C**redit **U**nion (regulated by the National Credit Union Administration). Credit unions which do not have the federal insurance coverage of the National Credit Union Share Insurance Fund have the @ symbol following the institution type code.

**Institution Name** is presented as carried in regulatory agency records, including abbreviations, if any. Since the amount of space on the report is limited to 32 characters, if the name exceeds that length, it is trimmed accordingly. Should any of the institution names be unclear, we cordially invite you to write or call VERIBANC® for clarification. Our address and phone number are listed on the title page of this report.

**City** is also given according to regulatory records. For institutions with one or more branch offices, the indicated city represents either the location of the principal office or the office from which the institution reports to its regulatory authorities.

**State** specifies the postal abbreviation for the state associated with the indicated city.

-1-

41712 COMPETITOR'S

<sup>\*</sup> As of 7/21/2011 all Savings Associations (Thrifts) are regulated by the OCC and the OTS was absorbed by this regulator. Effective January, 2012 all thrifts will become banks, per the 2010 Dodd-Frank Act.

**VERIBANC®'s Color Code** and **Star Rating** system is based on a combination of criteria explained in the pages that follow. The number of institutions in each rating category is given in the graphs section of the report. VERIBANC®'s rating accuracy has been proven - - since 1981, more than 99 percent of all failing banks have fallen into VERIBANC®'s lower rating categories. Banks that receive special recognition from VERIBANC® for meeting unusually high standards and exceptional attention to safety and soundness are identified as "Blue Ribbon Banks". These institutions are denoted with the letter "**B**" following the Green/\*\*\* rating designation. Banks that have received such recognition for eight or more consecutive quarters have the legend "**BB**".

Since 1982, when we began designating banks for this award, only one\* Blue Ribbon Bank has failed.

(Second Line) **Distance from Zip Code Requested (NOT highway miles)** is an approximated distance from the center of the zip code.

**Total Assets** include loans, investments, buildings, equipment and all other resources held by the institution. Amounts are expressed in thousands of dollars.

**Equity** is given as a percentage of "Total Assets". Equity measures the amount invested by the institution's stockholders and excludes liabilities to its depositors and other creditors. For mutual institutions and for credit unions, equity is defined as assets less liabilities.

**Domestic Deposits** are those deposits whose origin is from within any U.S. State, territory or possession and are stated as of the end of the quarter.

**Total Loans** are the sum of all mortgage loans, nonmortgage and other loans in the categories enumerated

**Total Problem Loans, Securities and Derivatives Contracts** include all outstanding past due, non-accrual and renegotiated debt items (including problem debt securities) as well as the book value of delinquent interest rate, foreign exchange and other derivatives contracts. Exceptions are those items which are less than 90 days in arrears or have repayment guaranteed by the U.S. government or its agencies.

**Problem Loans as a % of Assets** states the portion of the bank's entire loan portfolio as well as securities and derivatives contracts that fall into the "Total Problem Loans, Securities and Derivatives Contracts" category expressed as a percentage of Total Assets.

**R**eturn **O**n **A**ssets (ROA – Annualized) is Quarterly Net Income, Annualized expressed as a percentage of Total Assets.

-2-

41712 COMPETITOR'S

<sup>\*</sup>Fraud committed by the president whereby he was surreptitiously diverting deposits for his personal use.

<sup>&</sup>lt;sup>†</sup>except for the first reporting period of the year when a prior period's "year-to-date" income is not needed. For banks and credit unions, when needed previous quarter income data is not available, the current reporting quarter's net income for these institutions is estimated by dividing their year-to-date net income by the quarter number.

**Assets Growth from Previous Year** is calculated by subtracting the previous quarter's asset value from the current quarter's asset value and then dividing that result by the previous quarter's asset value. We then express this ratio as a percentage.

In addition to the situations noted above, if a data item for a particular institution is not available, not applicable or not meaningful, the notation **N.A.** is also used. The footnotes at the bottom of each data page present the applicable reporting date for each type of institution, as well as the corresponding date when the data were released by federal regulators. When VERIBANC® prepares reports based on the most recently available information, it is possible for one or two segments of the industry (i.e. banks, savings associations and/or credit unions) to have their data as much as one quarter "behind".

#### THE VERIBANC® COLOR CLASSIFICATION SYSTEM

The VERIBANC® color code is a quick-look measure of an institution's condition based on its equity strength and profitability. Three color categories are used - - green, yellow and red. The criteria applied by VERIBANC® to determine the color category assigned to an institution are as follows:

**GREEN** The institution's equity exceeds five percent of its assets

and it was profitable during the most recent reporting quarter. Of the three color categories, this is the highest

based on the criteria described.

**YELLOW** The institution's equity is between three and five percent

of its assets or it incurred a net loss during the most recent reporting quarter. Both of these conditions may apply. If there was a net loss, the loss was not sufficient to erode a significant portion of the institution's equity. The items that result in a yellow classification merit

your attention.

**RED** The institution's equity is less than three percent of its

assets or it incurred a significant net loss during the most recent reporting quarter (or both). The item or items that result in a red classification deserve your

close attention.

#### THE VERIBANC® STAR CLASSIFICATION SYSTEM

In addition to the color code, VERIBANC® assigns each institution Three Stars (\*\*\*), Two Stars (\*\*), One Star (\*) or No Stars (U). The star rating considers future trends and contingencies not accounted for in the color classification. The criteria used by VERIBANC® to determine the number of stars assigned to an institution are as follows:

#### THE VERIBANC® STAR CLASSIFICATION SYSTEM (continued)

\*\*\*

The institution must meet the following primary conditions: equity which exceeds five percent of assets, equity which exceeds four percent of assets after deducting for problem loans, securities and securities-type contracts in excess of loan loss reserves and positive net income of the most recent reporting period. Banks and thrifts must also satisfy all three regulatory capital requirements (see below) and must not have any recent, serious regulatory sanctions against them. In addition, insider lending at an institution must not exceed a significant percentage of equity. If the bank is owned by a holding company, all of the holding company's banks, taken together as if they were a single bank, must meet the criteria necessary for the group to receive at least a Two Stars rating. An institution may only have two or fewer volatile periods of asset growth/ shrinkage over the past ten quarters. For banks and credit unions, problem investments also include investments that, if sold, would realize less than their cost plus specific investment reserves.

\*\*

The institution must meets any two of the three primary conditions for the Three Stars category and has equity which exceeds its unreserved problem loans, securities and securities-type contracts. If the institution had a net loss during the most recent reporting period, the loss was not significant. Banks and thrifts must also satisfy all three federal capital requirements (see below) and must not have any recent serious regulatory sanctions against them. Additionally, if the bank is owned by a holding company, all of the holding company's banks, taken together as if they were a single bank, must meet the criteria necessary for the group to receive at least a Two Stars rating. A Two Stars rating is applied to an institution that has three volatile periods of asset growth/ shrinkage over the past ten quarters. For banks and credit unions, that have investments with a current market value that is less than their cost, that difference must not exceed equity plus specific investment reserves.

-4-

#### THE VERIBANC® STAR CLASSIFICATION SYSTEM (continued)

\*

The institution meets at least one of the primary conditions for the Three Stars category, reports equity which exceeds three percent of assets and also exceeds unreserved problem loans, securities and securities-type contracts. If the institution had a net loss during the most recent reporting period, the loss was not significant. Moreover, if the institution is a bank or a thrift, it meets at least two of the three federal capital requirements for tier one (core) capital and total capital as a percentage of risk weighted assets and tier one capital as a percentage of average assets. A bank may also receive no higher than a One Star rating if it has been subject to a serious regulatory sanction, or if all of the banks in its holding company, taken together as if they were a single bank, receive a One Star or a No Star rating. A One Star rating is assigned if an institution has four or more volatile periods of asset growth/shrinkage over the past ten quarters. Also, a bank or credit union may receive a One Star rating if, absent other reasons for downrating as stated above, the difference between the cost and current market value of its investments exceeds the institution's equity plus specific investment reserves.

**NO STARS (U)** The institution does not meet the criteria stated above.

\* All institutions under the control of their Federal Regulator or have been closed are identified with a "FAILED" designation.

#### OTHER IMPORTANT INFORMATION

VERIBANC® emphasizes that it does not express an opinion, or give advice or a warranty, as to the strength of the institutions listed in this report. Our clients are cautioned that other criteria, objective and subjective, which state and federal bank regulators do not release to the public as a matter of course, may be important in assessing the strength of the financial firms on the list. The list of institutions herein is intended only as a brief guide for our clients and the information contained in them should not be considered or relied upon as representing the complete financial picture of any of the listed institutions.

VERIBANC<sup>®</sup> has extensive additional data for each of the banks listed on the page(s) which follow(s), including data on cash flow, balance sheets, past due and problem loans, repossessed real estate and all of the items released in the regulatory call reports. If you believe that additional information is necessary, VERIBANC<sup>®</sup> invites you to contact us for a quotation on your additional data needs.

Other special factors that apply to this list are described below:

- This report is in no way representative of the banking, thrift or credit union industry as a whole, or of any institutions other than those named.
- The information contained in this report has been derived from data released by the Federal Regulators that in turn have received their information from the banks, thrifts and credit unions themselves. Since VERIBANC® has not independently verified the data on which this report is based, it makes no warranty or representation as to its accuracy, adequacy or completeness.
- The data upon which this report is based is considered by the regulatory agencies to be preliminary. As such, it is subject to revision, amendment, rounding, forced balancing, correction of transcription errors and other adjustments.
- The information provided in this report is for the fiscal period stated on the data page(s) of the report. The date these data were released by the regulatory agencies to VERIBANC® is also indicated on the report data page(s). Other data exist, not available to VERIBANC® which provide similar, more current information about the institutions named in the report. This other data, when available, may materially change the amounts and indicators herein.
- VERIBANC® does not give warranty or advice, nor does it express an opinion, as to the financial condition of any financial institution. Accordingly, the report should not be taken to mean that VERIBANC® or the federal regulatory authorities consider any of the institutions mentioned herein to be either financially strong or in difficulty. The assessments of the Federal Reserve Board, the Federal Deposit Insurance Corporation, the Office of the Comptroller of the Currency or the National Credit Union Administration on the financial viability of any one financial institution are not known to VERIBANC®. A review of the other data and criteria considered by federal regulators in assessing the financial condition of banks may be important in determining the condition of the institutions described in this report.

VERIBANC<sup>®</sup> invites you to recheck the ratings of your banks, thrifts, and credit unions when the next set of data is released by the government regulatory agencies. The approximate dates when new information is expected to replace VERIBANC<sup>®</sup>'s current data on banks, savings banks, thrifts and credit unions are:

First Quarter (ending March 31) data are usually released by May 31, Second Quarter (ending June 30) data are usually released by August 31, Third Quarter (ending September 30) data are usually released by November 30, Fourth Quarter (ending December 31) data are usually released by February 28.

VERIBANC® HOPES YOU FIND THIS REPORT USEFUL AND WELCOMES YOUR COMMENTS

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